

January 2012



Equal Housing
Opportunity



REO/Bank Owned/Foreclosure Trending Report

Sales

Active Listings

<i>Full Year</i>	2006	2007	2008	2009	2010	2011	2012 Year to Date	November 2011	December 2011	January 2012
Listings Sold	140	145	236	630	882	1,121	92	240	272	294
Average Sales Price	\$135,802	\$176,763	\$161,540	\$164,271	\$148,777	\$127,289	\$128,264	\$154,418	\$149,119	\$143,934
Average Sq Ft	1,314	1,648	1,601	1,757	1,650	1,612	1,607	1,724	1,681	1,684
Average Cost per Sq Ft	\$103.00	\$107.00	\$101.00	\$93.00	\$90.00	\$79.00	\$80.00	\$90.00	\$89.00	\$85.00
Days on the Market	95	88	93	110	118	126	107	61	57	58